

### **1) How long has your business been in Moscow?**

Intel was first leading high tech multi-national Co, which established their operations and representative office in Russia, Moscow, in 1991. We've started from the small sales office, but quite quickly expanded our activities toward setting R&D activities. Our first R&D contract was signed in 1993 with developers from Sarov city. Today we have 5 R&D sites across Russia (Moscow, St. Petersburg, Nizhny Novgorod, Sarov, Novosibirsk).

### **2) What is the best thing about investing in Moscow?**

Shortly, one thing about investing in Moscow is the best capabilities to shape and grow the whole Russian/CIS market segment.

Moscow is both state political capital and Russian business capital. Financial, telecom and cargo links comes to Moscow, which historically stays the centric point of all of these networks. Russians say that "all the roads in Russia go to the Moscow". If you are looking to some geo-wide (Russian speaking) market segment you should not miss Moscow, at least from the logistics stand point. You will find in Moscow offices of all regional partners. Don't forget also about R&D capabilities. Moscow with suburban area continues hosting larger share (up to 75%) of the labs of Russian Academy of Science (RAS).

### **3) Why is now the time to invest?**

From the venture stand point, time of traditional markets decline is excellent moment of catching the wave of innovations. And Moscow is really right place to go for the great number of research results, which are still "hidden" in the labs of RAS and for many talented developers. It's also good time to invest into shaping of new emerging market segments. One can influence much easier growth of new segments with lesser resources when traditional segments are surviving. Just invest into education.

### **4) Has the economic crisis had an impact on your company in Moscow?**

Indeed we (as well as other Cos) see IT market difficulties. Same time, we are likely the only IT company which did grow slightly our team in Moscow in 2009 in particular due to new R&D assignments.

### **5) What do you think will happen in the future?**

For a years Moscow did lead in deploying of innovative telecom technologies: growth of mobile phones, WI-FI connection points and broadband services. Now Moscow is the global leader in deploying of WiMax - broadband mobile internet. I expect this role of new technologies adopter and emerging markets catalyst to expand into the future.